



# DeepWind - INTOG

## *GoliatVIND*

### *75MW demonstration project in Norway*

Aberdeen

16<sup>th</sup> April 2024

Kenneth Fossøy

EVP Business & Project Development



# Accelerating floating offshore wind.....



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offshoreWIND.biz   Fixed-Bottom   Floating Wind   Supply Chain   Power-to-X   Grid Connection

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## Norwegian Floating Offshore Wind Project Gets EUR 175 Million Boost

BUSINESS & FINANCE

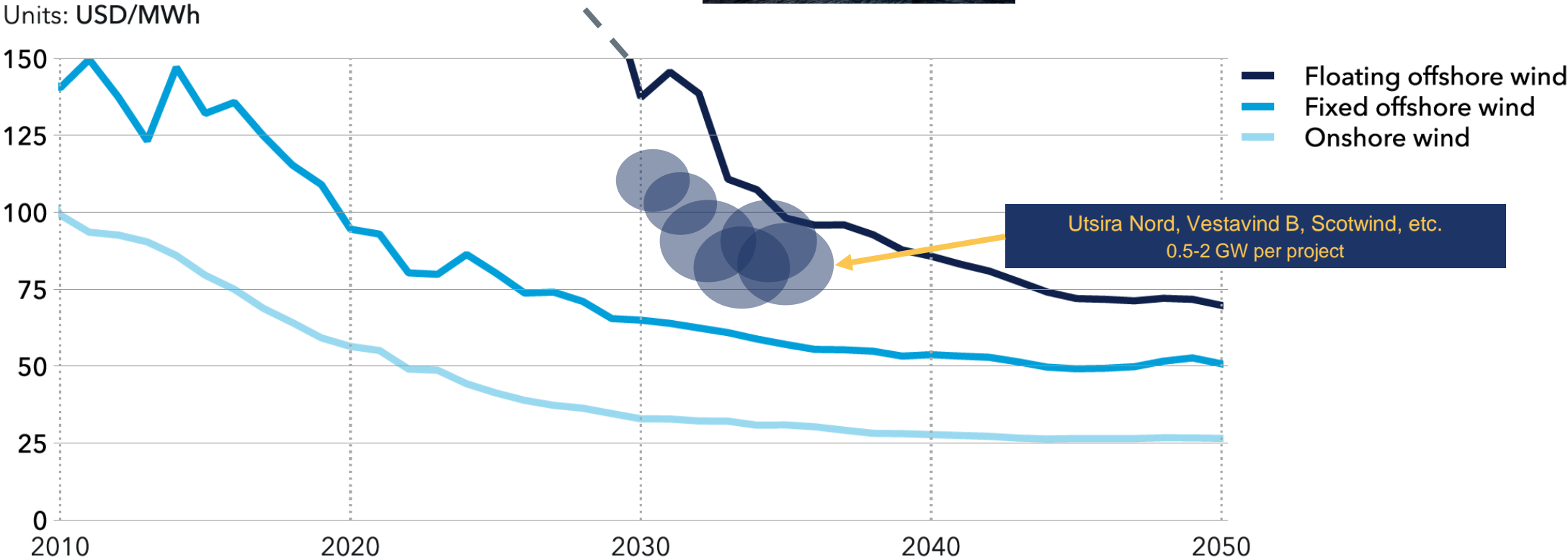
March 11, 2024, by Adnan Memija

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Odfjell Oceanwind, Source Galileo, and Kansai Electric Power Company have received NOK 2 billion (approximately EUR 175 million) in state funding from Norwegian government agency Enova for its GoliatVIND floating offshore wind project.

# Making floating offshore wind relevant – low cost, high scale, minimum negative impact



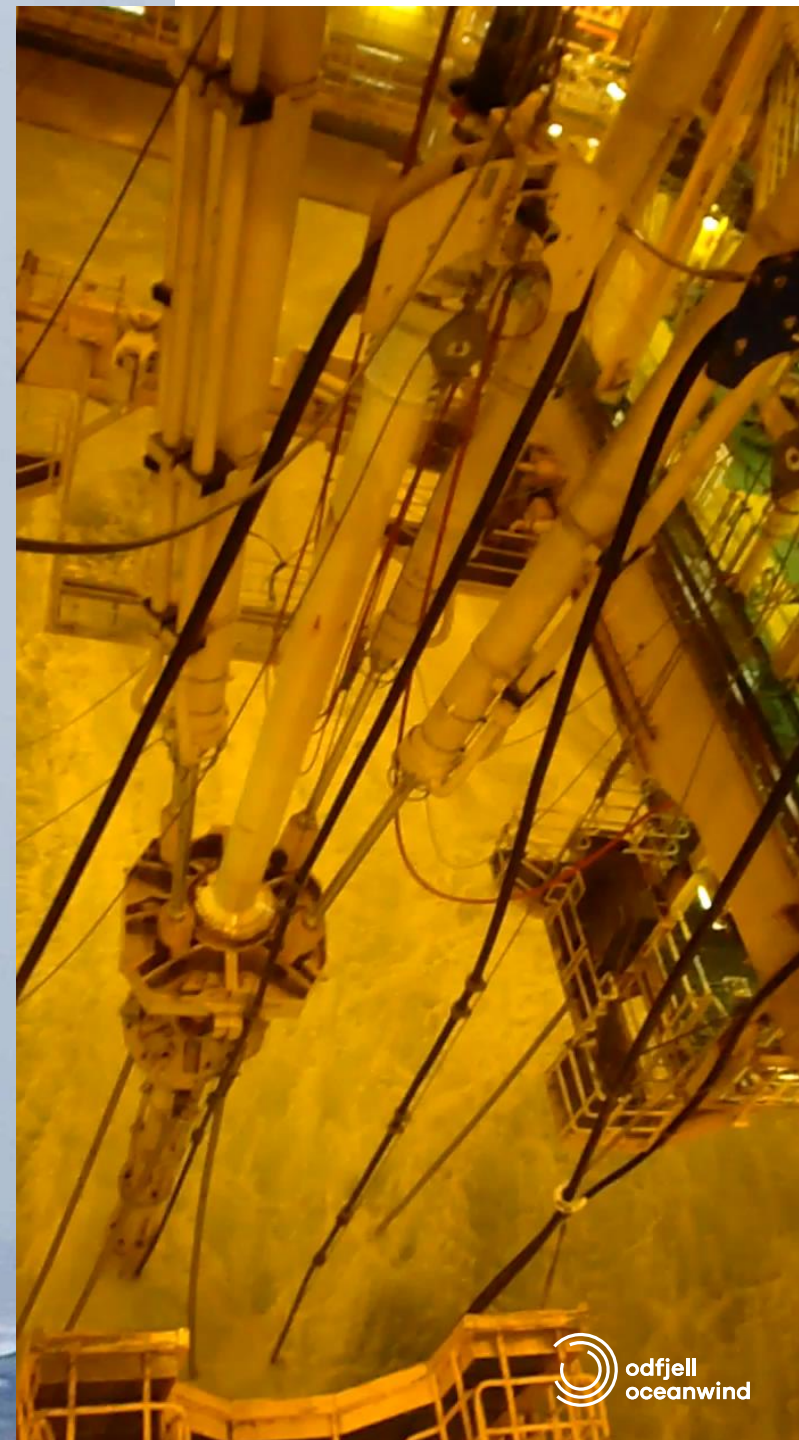
Graph: DNV 2023. Projects: OOW (illustrative)

# Floating offshore wind in «harsh environment»

“Extreme waves, winds, currents, snow, ice, and fog that **hinder operations** and **cause structural failures** of critical offshore infrastructures”



Aberdeen | April 2024 | Private & Confidential



# The Odfjell companies



A global leader in harsh environment semisubmersible drilling operations



Operations  
Semisubmersible  
Mobile Drilling Units



An integrated supplier of offshore operations, well services technology and engineering solutions



Operations  
Fixed & Jackup  
Mobile Drilling Units



Well Services



Projects &  
Engineering



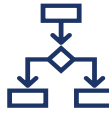
A leading floating offshore wind specialist



Design  
Floating  
Wind  
Solutions



Develop  
Project  
Development



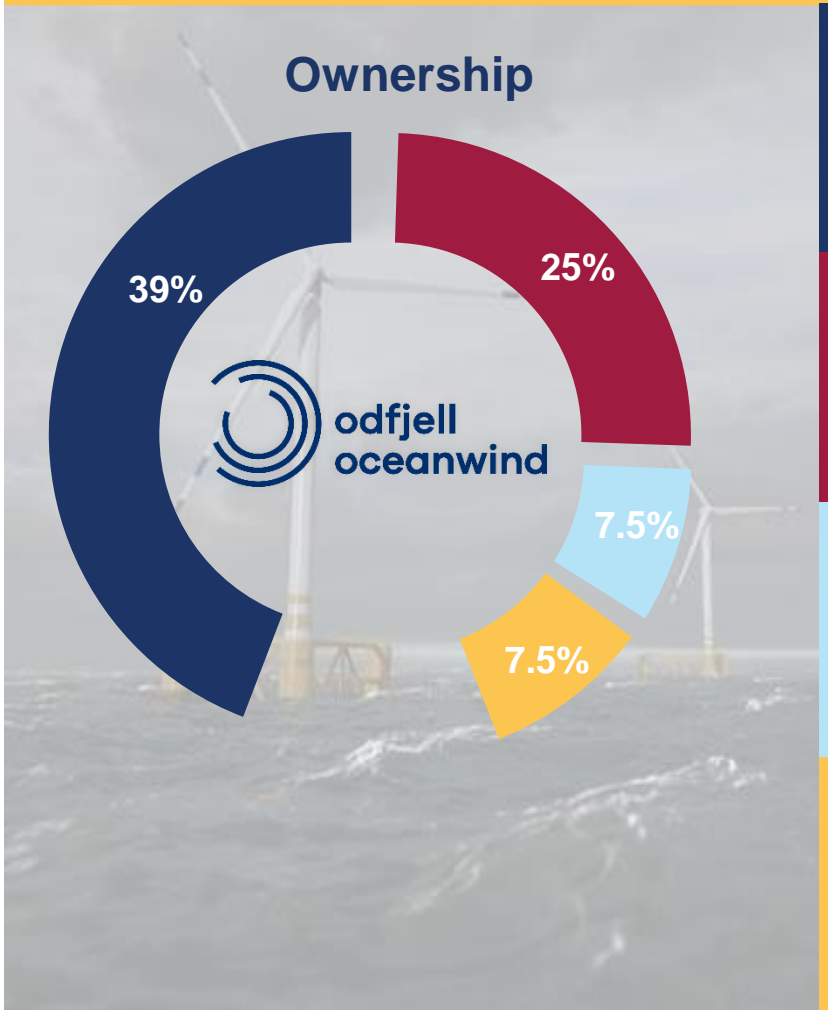
Deliver  
Project  
Execution &  
Operations  
Management

~1 billion USD market cap | ~5000 employees

~50 employees



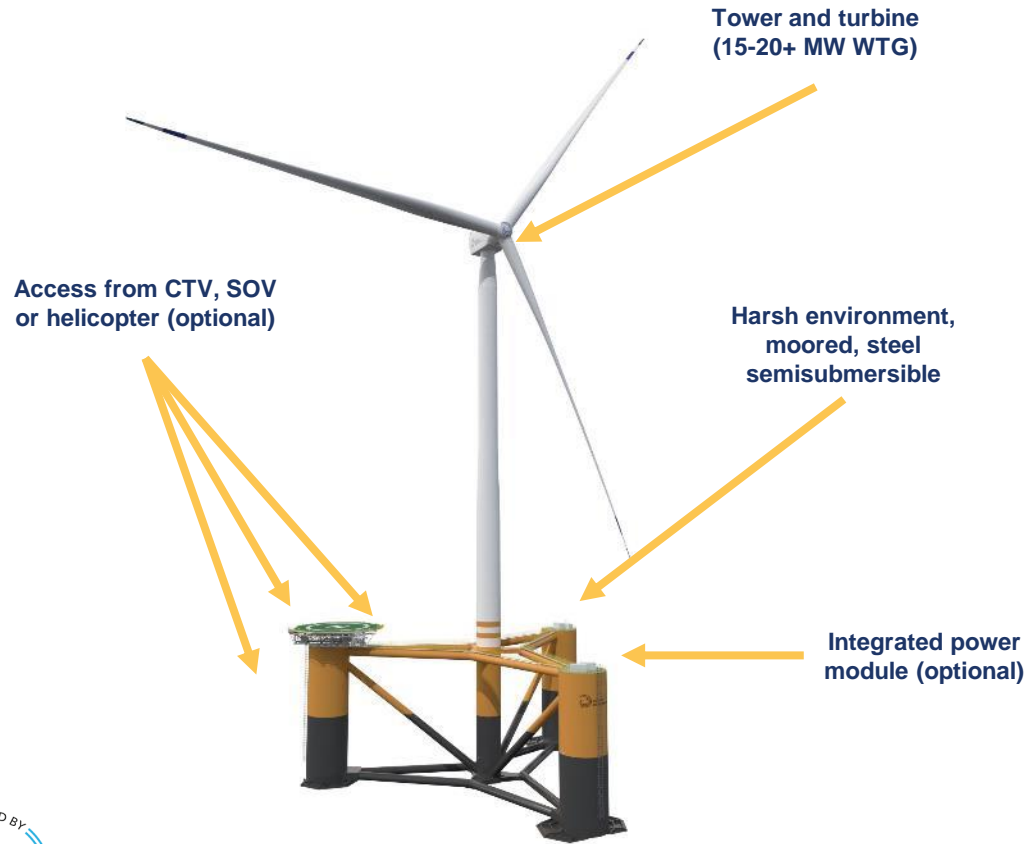
# Backed by complementary equity partners with solid industry background



	<p><i>International technology and engineering company delivering specialist services, equipment and competence across the offshore energy value chain</i></p>	<ul style="list-style-type: none"> <li>Project management and engineering</li> <li>Drilling operations</li> <li>Well services</li> <li>Integrity and inspection</li> </ul>
	<p><i>A leading shipping company, operating on a global scale with about 800 vessels in service</i></p>	<ul style="list-style-type: none"> <li>Maritime supply chain services for offshore wind farms</li> <li>Offshore wind development</li> </ul>
	<p><i>A partnership between HitecVision and TrønderEnergi, established to focus on renewable energy-production</i></p>	<ul style="list-style-type: none"> <li>2<sup>nd</sup> largest operator of onshore wind in the Nordic region</li> <li>Strong technology base for wind power production</li> <li>Energy management services</li> </ul>
	<p><i>+30 years of building long term value through sound operational and strategic management combined with financial expertise</i></p>	<ul style="list-style-type: none"> <li>Investments and experience within real estate, shipping, private equity renewables and capital market sectors</li> <li>Strong track record of successful investments</li> </ul>

# Deepsea Star™ - a multi-location FOWU design for mass production

Deepsea Star™ column-stabilised steel semisubmersible FOWU design...



Basic design approval from DNV ongoing for 15MW WTG



...designed for large WTGs in harsh environments



Standardised to a multi-location, harsh environment, design basis



Configurable to project specific requirements, incl. benign areas



Scalable to next generation WTGs >20MW



Designed for lifecycle structural integrity and maritime class regime

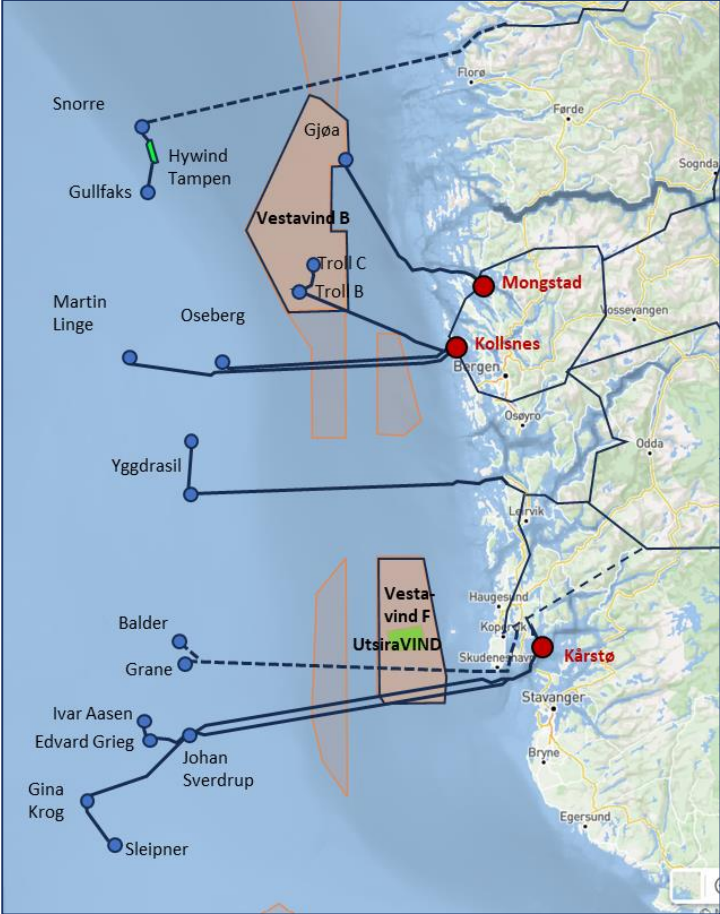


Designed for industrial, efficient and low cost production with minimum infrastructure needs for local assembly and installation



Low carbon footprint

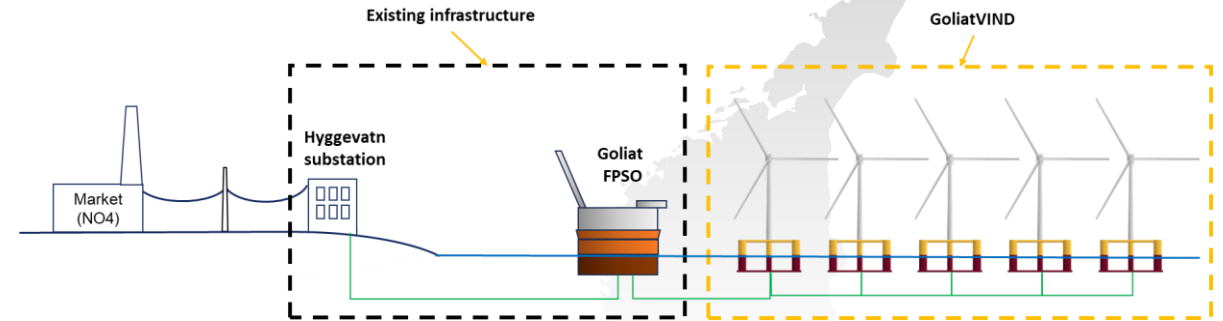
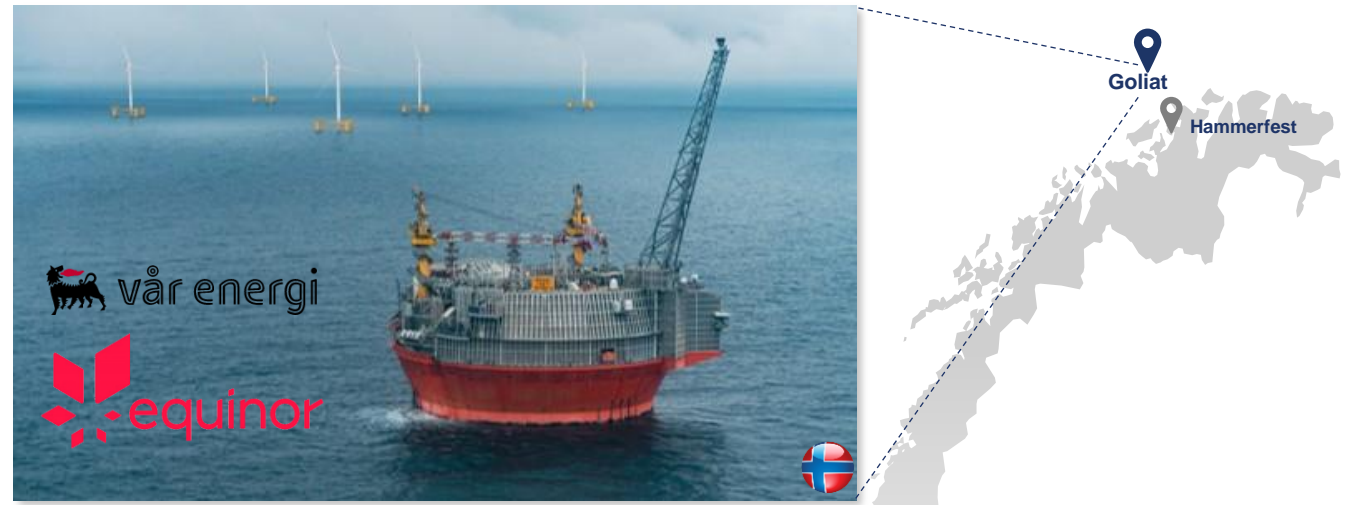
# Grid connection already in place from existing petroleum infrastructure





# GoliatVIND – a demo project for floating wind technologies in the Barents Sea

- **Location:** Hammerfest, Barents Sea, Norway
- **Technologies:**
  - Deepsea Star™, multi-location design
  - 15MW 236m WTG
  - Subsea sub station (base case)
- **Consenting:** Fast track consenting under Ocean Energy Act §2.2 for demo parks (no competition)
- **Grid connection:** exclusive rights to use existing Goliat infrastructure to connect to the onshore grid
- **Offtake:** National strategy to electrify O&G asset with offshore wind – program to be announced Q2
- **Soft funding:** awarded 2bn NOK (~175m EUR) from ENOVA in March 2024
- **Project financing:** ongoing process with highly reputable financing institutions
- **Partners:**

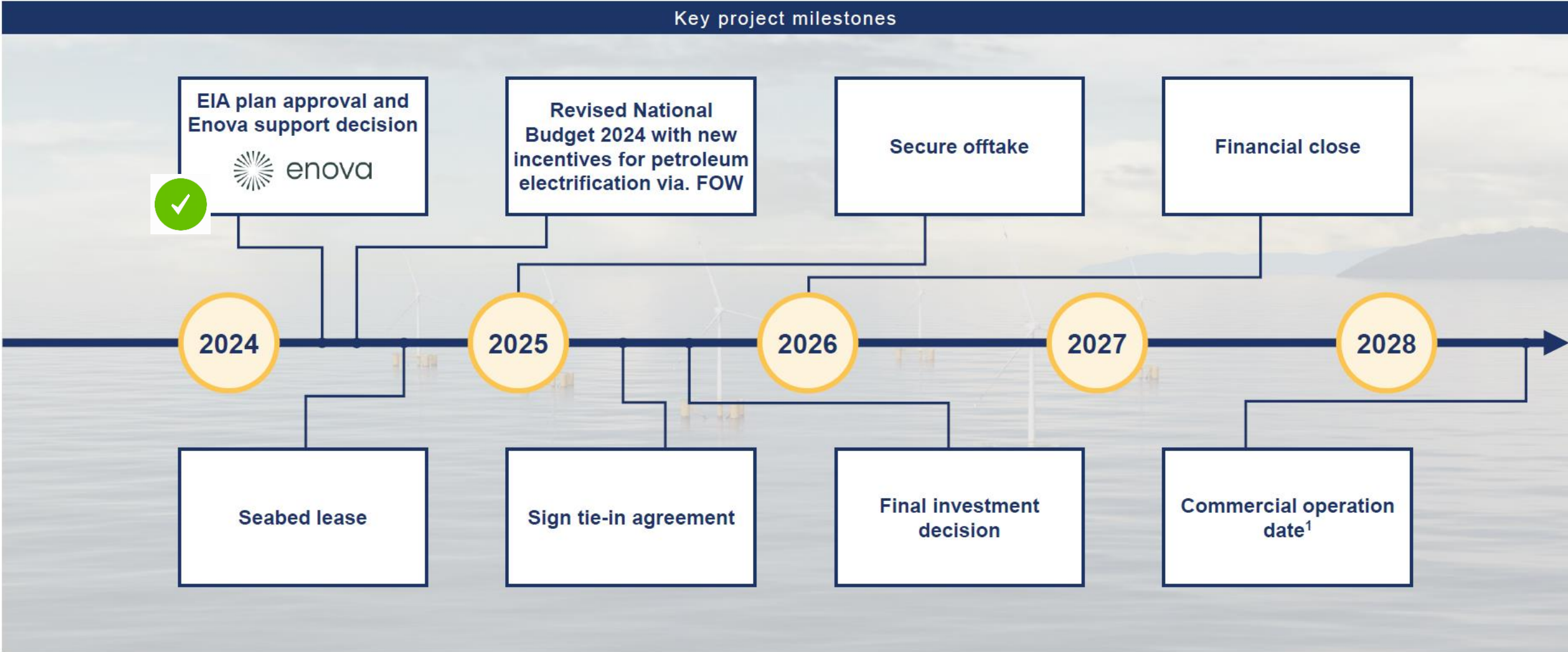
**5**  
Floating wind turbines

**15MW**  
Turbine capacity with the Deepsea Star™

**330GWh**  
Potential annual power production

**2028**  
Targeted COD

# GoliatVIND – key milestones until commercial operation date



1) Possibility of project acceleration for target COD in 2027

# What is required to pass Financial Close?



Project financing



Reputable international banks

Lenders Technical Advisor (LTA) SOW

DNV

Project setup, participants and resources

Project risk management & certification strategies

Technical concept

Project execution & supply chain

Financial modelling

Permits and licenses

Site conditions evaluation

Design & technology choices

Project execution strategies

Project execution plans

Supply chain & contracts

Revenue

Cost

Seabed lease

Seabed data

Park layout and maturity

Fabr., inst. & commissioning strategies

Project schedule

Supplier Contracts

Annual energy production

Financing costs

Grid connection

Metocean data

Floater design and maturity

Supply chain strategy with scope split

HSE & Quality plans

Price & payment

Offtake/ revenue

Adequacy of cost est. and contingencies

Concessions

Wind data

Mooring design and maturity

O&M strategy and lifecycle integrity mgmt.

CAPEX OPEX DECEX

Schedule & termination

Stress test

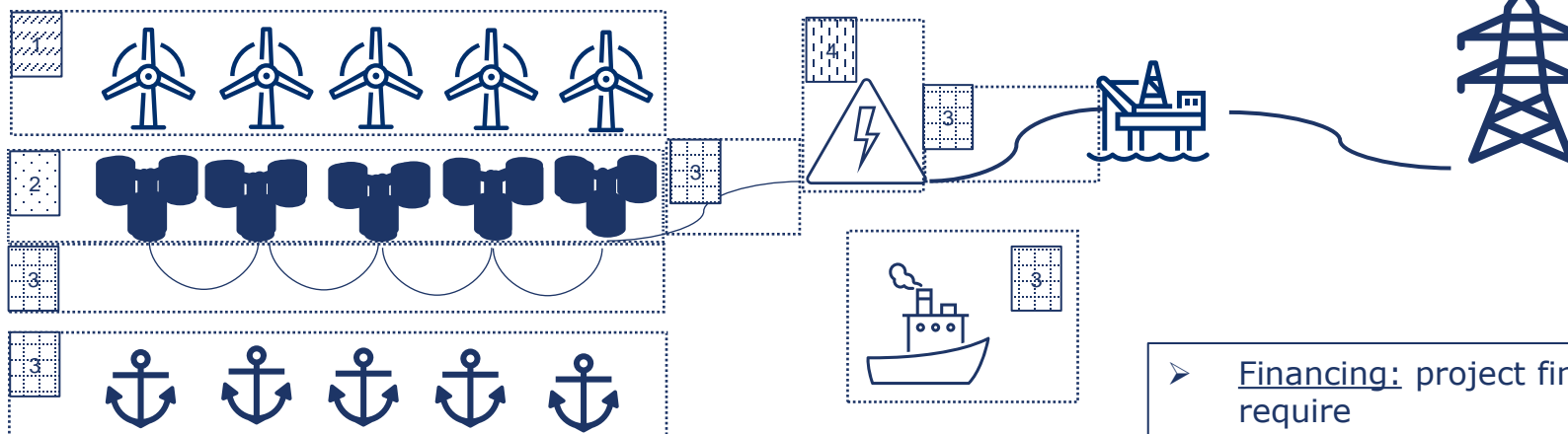
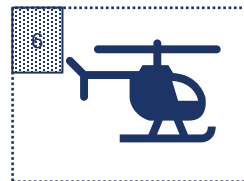
Export system design and maturity

Decom and recycling strategy

Warranties & liabilities

# Contract Structure

No	Scope	Form of Contract
1	WTG Supply, Service and Maintenance	WTG OEM Contract (Fidic Based)
2	Hull	Fidic Based
3	Marine, Cables, anchoring,	Fidic Based
4	Power Export System	Fidic Based
5	Seabed Survey	Logic or Bimco
6	Helicopter Transport	Operator proposed
7	Project Certification and Marine Warranty Surveyor	OOW Standard terms and conditions modified
8	Installation Site	OOW Yard Stay Contract
9	Heavy Lift Crane	Operator Standard



- **Financing:** project finance will require
  - (1) risk & loss mitigation,
  - (2) high responsibility of contractors,
  - (3) limitation of packages to max 10,
  - (4) CAR insurance with acceptable coverage
  - (5) Project Certification.

Evaluation of quotes

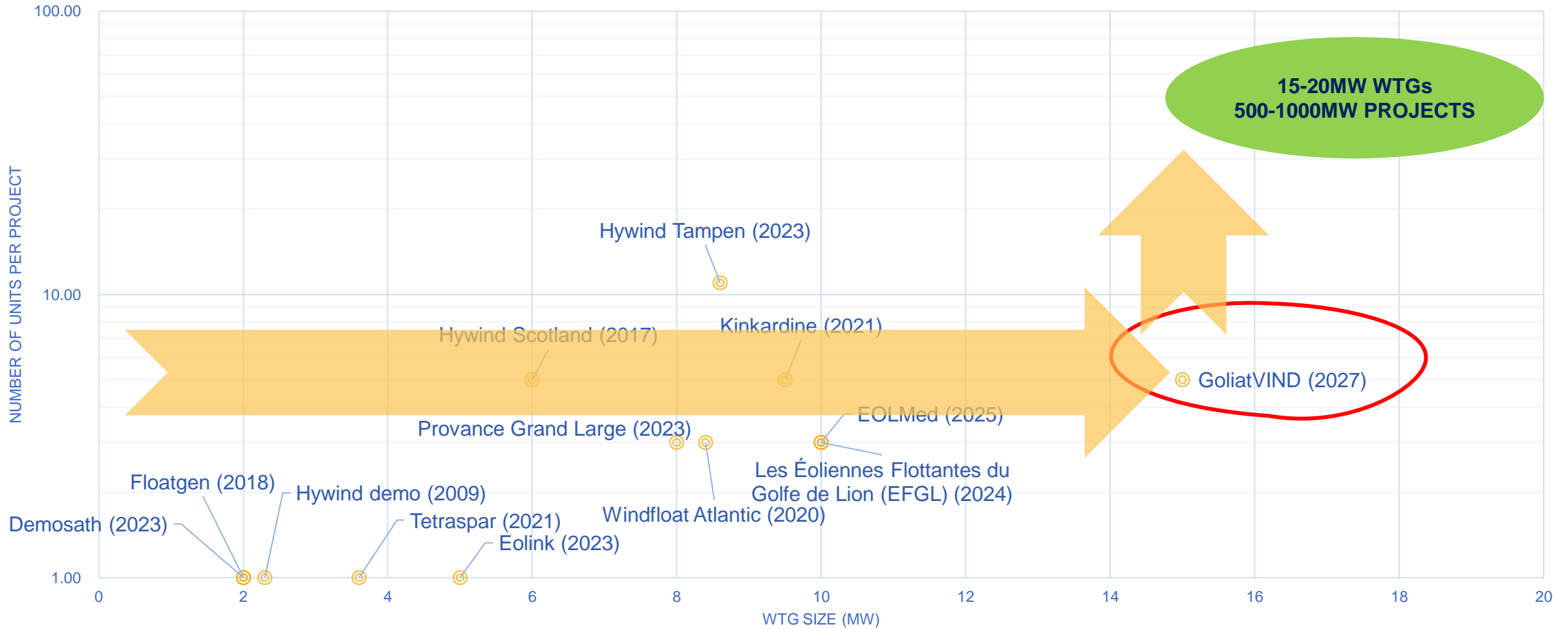
RFQ Q2-24

In preparation

# Are we ready to scale to GW projects?



# We need to demonstrate relevant technologies before scaling



When the Supply Chain does not fit your purpose then you have to develop one that does



# The end

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